

One Company. Many Solutions.

Contact your MFS Intelenet Sales Representative at 1-800-714-9000

Or [email](#) for more information.

Please specify the product when emailing for information

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16-DEC-96 -- MFS Global Network Services, Inc. -- Data Communications Technician -- Toronto, C
16-DEC-96 -- MFS Global Network Services, Inc. -- Technician II - 2 Positions Available -- Whi
16-DEC-96 -- MFS Global Network Services, Inc. -- Operations Support Manager -- Buffalo
16-DEC-96 -- MFS Global Network Services, Inc. -- Systems Analyst-Two(2) Positions Available -
16-DEC-96 -- MFS Global Network Services, Inc. -- Sr. Developer -- Memphis
16-DEC-96 -- MFS Global Network Services, Inc. -- Project Manager, OSS Development -- Chicago
16-DEC-96 -- MFS Global Network Services, Inc. -- Network Management Systems Engineer -- Dalla
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**MFS Now Offering Local Telephone Services Over Its Own Fiber Network
In Detroit**

DETROIT, May 29 /PRNewswire/ -- MFS Communications Company, Inc. (MFS) announced today that it is now offering a full range of local, facilities-based telephone services over its 103-route-mile, fiber-optic network in the greater Detroit metropolitan area.

"We're committed to delivering personalized customer service and tailored communications solutions, supported by our reliable state-of-the-art network facilities, to Detroit-area businesses of all sizes," said Ronald Beaumont, president and CEO of MFS North America. "Our customers rely on us to be the single point-of-contact for their telecommunications needs. This gives them the freedom to focus on what they do best -- growing their businesses."

MFS Intelenet, a unit of MFS, has been providing resale-type local telephone services to over 1,000 customers in Detroit since 1991, and greatly expands its presence in the greater metropolitan Detroit area, with this end-to-end service offering over MFS' network.

MFS Intelenet offers one-stop shopping for communications services to medium and small businesses. It provides local telephone service, domestic and international long-distance service and a variety of enhanced services -- voice mail, calling card, 800/888 number services, customized billing and management reports.

Since September 1995, MFS Telecom, another operating unit of MFS, has been serving large business and government customers in Detroit by providing critical fiber links directly from a customer's location to long-distance carriers or to other customer locations. MFS Telecom is now also offering its customers local telephone services over MFS' fiber-optic network.

Last week, MFS and Ameritech signed a landmark interconnection agreement that covers Ameritech's five-state region, including Michigan. This is the first agreement between a Regional Bell Operating Company and a facilities-based competitor, which seeks to satisfy specific requirements of the Telecommunications Act of 1996.

MFS is a leading provider of communication services for business and government. Through its operating subsidiaries, MFS provides one-stop shopping for integrated local and long-distance services as well as a wide range of high-quality voice, data and other enhanced services and systems specifically designed to meet the requirements of business and government customers. MFS' common stock is traded on Nasdaq under the symbol MFST. MFS is headquartered in Omaha, Nebraska.

/CONTACT: Josh Howell or Claire Dunnett, 708-218-7232, or Investor Relations, Gary Brandt, 402-231-3432, all of MFS/ 14:52 EDT

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MFS offers local, long-distance service package

BY BILL BURCH

Jersey City, N.J.

MFS Communications Co., Inc. last week launched a local and long-distance service package for small and midsize businesses in New York City, and announced plans to provide it in as many as 70 cities within the next five years.

"We're providing an integrated package of services that ... customers haven't been able to get since divestiture" said Kirby Pickle, president of newly formed MFS Intelenet, Inc., the MFS subsidiary that provides the service.

The new package includes flat-rate long-distance and no-toll local calling for small to midsize businesses with 5 to 200 phones.

In New York, MFS Intelenet switches collocated in New York Telephone Co. central offices provide links to nine long-distance carriers and to locations served by New York Telephone. As MFS Intelenet collocates in other cities, the carrier will be able to widen service coverage (see graphic, this page).

For long distance to the 48 contiguous states, MFS Intelenet is charging a flat rate of 14 cents per minute, whereas flat-rate services from other carriers cost 15 to 16 cents per minute.

The company is also going with simplified pricing for the local portion of the service. The entire New York metropolitan area is treated as a single calling area, eliminating local toll

charges, and MFS Intelenet plans to stick with the same no-toll approach for its launches in other cities. Local per-line charges will be as much as 41% cheaper than New York Telephone's and usage charges will fall around 9%, Pickle said.

So far, MFS Intelenet has signed up

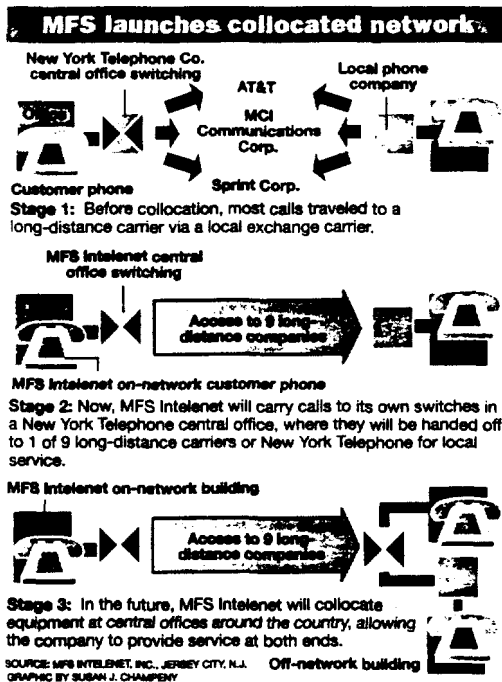
Among MFS Intelenet's new customers is Gleacher & Co., a financial advisory and consulting firm in New York. The firm's 35 employees make a total of \$5,000 to \$6,000 worth of local and long-distance calls per month.

Roughly 80% of those calls are long distance, and Gleacher has long sought a way to bring down costs. The firm managed to save 30% to 40% when it switched from AT&T to small long-distance resellers and saved an additional 16% to 18% by switching to MFS Intelenet two months ago, according to Drew Gilman, an associate with the firm.

"We'd spent way too much time here trying to deal with resellers and third parties to try to drive our costs down" Gilman said. "We saw [MFS Intelenet] as a way to have that decision be done automatically for us"

Gilman said his company was also drawn to MFS Intelenet as a one-stop outlet for its telecommunications needs and for the no-toll local service. Also, the firm makes a fair number of local calls to legal and accounting firms, and values MFS Intelenet's no-toll local service, he said.

"We're hoping basically to let them manage all of our needs ... 'cause we're a small place and we don't have anybody who does that on a full-time basis" Gilman said. ▢



about 70 customers for the service and has around 35 customers on the network. After New York, the carrier plans a rapid service launch in the 14 cities currently equipped with MFS fiber rings. Within three to five years, MFS Intelenet plans to have service in 60 to 70 cities.



Telecom Overview

FLEXIBLE, INNOVATIVE SOLUTIONS FOR END-TO-END COMMUNICATIONS

MFS Telecom Marketing
55 South Market Street
Suite 1250
San Jose, CA 95113
Phone: 408-975-2200
Fax: 408-975-2210

1-800-MFS-4USA
e-mail: info@mfst.com
MFS Telecom Employment Listings

MFS Telecom -- Sales Offices

Albany, Atlanta, Baltimore, Boston, Buffalo, Chicago, Cleveland, Dallas, Denver, Detroit (Southfield), Hartford, Houston, Indianapolis, Irvine, King of Prussia, Los Angeles, Memphis, Miami, Minneapolis, Naperville, New Jersey, New York, Oakland, Orlando (Maitland), Philadelphia, Phoenix, Pittsburgh, Portland, Richmond, Rochester, San Diego, San Francisco, San Jose, Seattle, St. Louis, Stamford, Tampa, Toronto, Vienna (Washington DC), Waltham (Boston Suburb), White Plains, Wilmington.

MFS Telecom -- Products

Private Line Services Switched Services Data Services

The Quality Choice -- Choose a Telecommunications Leader

MFS Telecom, Inc. (MFS) is the largest and leading national provider of competitive access and local private line telecommunications services for business and government.

The company pioneered the concept of local access services on a nationwide basis and today has constructed over 3,500 route miles of fiber optic network, serving several thousand customer locations, in over fifty major markets worldwide.

According to a recent Federal Communications Commission (FCC) study, MFS leads all other Competitive Access Providers in the four most significant levels of measurement: route miles, fiber miles, number of customer buildings served and number of customer locations.

Today, more customers can choose MFS as their primary carrier to access long distance carriers or to connect various user locations because MFS is the only company that provides coverage in all seven of the Regional Bell Operating Company territories.

The company continues to launch networks in new cities and to expand networks and services in existing cities and surrounding suburbs to further satisfy customer needs. For example, in one recent six month period, MFS added two new cities to its network, began expansions to networks in Dallas, Los Angeles and New York City, and completed expansions in Chicago, Houston and Washington D.C.

Service Leadership Provides MFS Customers With the Best in Telecommunications Performance

MFS is widely viewed as the industry leader in setting and achieving superior performance levels. In a

comparison of specific service data submitted by the Bell Operating Companies (BOCs) to the FCC and the U.S. House of Representatives, MFS out-performs all BOCs in every region on virtually all important measures.

MFS also continues urging federal regulatory agencies to set high established standards for telecommunications companies so that customers can more accurately gauge a provider's performance and select the company that best meets their service needs.

Installation Interval - MFS guarantees standard or custom service installation in only three to eleven business days. This is generally a much higher standard than the BOCs. For existing customers, MFS often provides same day service. In today's competitive environment, customers cannot afford lengthy delays and the resulting loss of revenues in bringing their business up to the desired level of service.

Repair Interval - MFS' standard repair interval of 90 minutes exceeds BOC standards. No longer does a business have to suffer by waiting hours and hours for repairs. In fact, actual repair intervals show that for MFS' DS-3 and DS-1 customers, repair intervals range from just 23 minutes to 56 minutes.

Network Availability - The MFS standard for circuit availability is in excess of 99.99% which translates into 53 minutes per year of outage time. In one recent three-month period, actual performance was 99.99898% for DS-1 service, or one minor outage of five minutes or less during an entire year. Some BOC standards exceed over 24 hours of outages per year.

Bit Error Rate - The only MFS standard for DS-3 service is only one bit error per 100 billion bits of information, while the highest BOC standard is one bit error per one billion bits of information. Several of BOCs do not even report any standards at all.

Disaster Protection For Crucial Business Communications

MFS is not in the business of disaster recovery. Instead, MFS provides disaster protection. Should disaster occur in the form of lightning, floods, fires, power failures, earthquakes or tornadoes, the MFS network automatically switches to its back-up route in less than 20 milliseconds. Typically, customers lose no information and users are unaware that a failure has occurred.

The MFS network safeguards include:

Route Diversity for disaster protection which enhances a customer's telecommunications by using two separate 100% fiber optic paths for traffic between buildings on the MFS network.

Electronic redundancy which ensures the immediate backup of all electronic components in each MFS building to further solidify a customer's service continuation in the unlikely event of an equipment failure.

The MFS Network Operations Control Center (NOCC) which monitors and provides immediate service 24 hours a day, 365 days a year, for all MFS network buildings. One phone call to 1-800-MFS-CITY, at anytime, day or night, connects customers to trained technicians who quickly respond to the situation.

Total Quality Assurance Program which promotes continuous improvements within MFS, in all areas of sales, operations and service.

Regulatory Leadership Provides Even More Benefits for Customers

Businesses will realize more choices and improved service levels because MFS has led the industry in opening the local exchange marketplace to competition. The fact is, MFS launched the groundbreaking Local Equal Access Initiative, bringing it to the attention of the FCC. In September of 1992, as a result of MFS' initiative,

the FCC ordered nationwide interconnection of the telephone company and Competitive Access Provider networks.

MFS also has been active at the state level and has successfully made interconnection agreements for intrastate services in several key states.

While the marketplace is not yet fully competitive, MFS continues to push for expanded telecommunications choices for businesses in more and more areas of the country.

MFS Telecom Products and Services

MFS continues to expand and enhance its product offerings by adapting the latest technology and creating individually tailored customer-based solutions. Customers can choose the services they require today and be assured that MFS, a full-service telecommunications company, will provide the services they will need for tomorrow.

MFS, a subsidiary of MFS Communications Company, Inc. (MFS), works in tandem with another MFS affiliate -- MFS Network Technologies, Inc., a major telecommunication system integrator and facility manager. Through their combined efforts, MFS is able to provide customers with a complete range of business communications solutions, including voice, video, high-speed data and systems integration to help them better manage their communications needs.

MFS' complete line of high-performance services include:

Private Line Services

Digital Services

Designed to provide customers with a full array of high-quality digital services to reach their long-distance carrier or connect multiple user locations. The Digital Services line includes Digital Data and Analog services with DS-0, DS-1 to DS-3 capabilities and fractional T-1, E-1 international transmissions and broadcast quality video services. MFS has pioneered and developed interconnection service to provide business connections between the BOC or independent telephone company network and MFS' 100% fiber optic network. Customers on an MFS network can also use MetroFiber Interconnection Services to increase their network security by using the diversely routed MFS network; either from their location to the BOC or independent telephone company central office for PBX trunks or to connect BOC Centrex services to long-distance carriers. These services are available in all areas where MFS has finalized interconnection agreements with Bell Operating Companies or independent telephone companies.

International Services

With fully managed connections end to end, MFS provides consistent service at all points from a reliable, high-quality source.

SONET (Synchronous Optical Network) Services

In a range of signal speeds from OC-1 to OC-48, MFS features super-high capacity with unmatched speed, reliability, and scalability.

Switched Services

Business Lines

Offers cost-effective alternatives to local dial-tone service. Includes a wide variety of time-saving and "business saving" features that ensures your customers reach you when they call. Our robust service includes more features as part of the basic service.

Digital PBX Trunks

Facilitates high-capacity connections for large voice applications.

DID/DOD Trunks

Provides direct connection for outside callers, or direct connections to calls outside.

Comprehensive Service Offerings

Connects domestic and international sites over the same integrated network and billing platform. This technological integration allows us to offer a seamless, end-to-end service.

Data Services

High-speed LAN Interconnection (HLI) Services

MFS pioneered and launched the first commercially available nationwide line of high-speed LAN connectivity services. With HLI services, corporate, medical and institutional customers can eliminate data bottlenecks, providing high-speed applications such as imaging, concurrent engineering and distributed computing. HLI services provide interconnectivity between multiple Ethernet, Token Ring, and FDDI LANs as well as high-speed performance computer systems. The services are available for metropolitan area (in city) and wide area (between cities) high-speed networking. Provides bridged and routed services at fractional and native LAN speeds.

Frame Transport

Lets you access benefits of our ATM network using your existing Frame Relay technology.

ATM Interconnect

Extends your ATM capabilities across town or to companies across the globe.

Multipoint Video

Delivers business-quality video to the desktop.

Metropolitan Area Exchange (MAE)

Provides sophisticated, high-speed interconnections for Internet Service Providers.

High-Speed Serial Interface (HSSI)

Brings a higher-speed alternative to wire-speed LAN interconnect services.

SNA (Systems Network Architecture)

Provides a fully managed solution for end-to-end IBM remote-to-host connectivity.

To find out how MFS can provide you with a flexible, innovative solution to your organization, call for more information today.

1-800-MFS-4USA

email: info@mfst.com

MFS Telecom -- Sales Offices

Albany, Atlanta, Baltimore, Boston, Buffalo, Chicago, Cleveland, Dallas, Denver, Detroit (Southfield), Hartford, Houston, Indianapolis, Irvine, King of Prussia, Los Angeles, Memphis, Miami, Minneapolis, Naperville, New Jersey, New York, Oakland, Orlando (Maitland), Philadelphia, Phoenix, Pittsburgh, Portland, Richmond, Rochester, San Diego, San Francisco, San Jose, Seattle, St. Louis, Stamford, Tampa, Toronto, Vienna (Washington DC), Waltham (Boston Suburb), White Plains, Wilmington.

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810-208-6200**

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Hartford, CT 06103
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713-236-9637**

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317-974-4100**

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714-756-6500**

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San Jose, CA 95113
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Seattle, WA 98121
206-441-8900

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St. Louis, MO 63146-3527
314-692-4500

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Suite 400
Stamford, CT 06901
203-977-7150

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101 E. Kennedy
Suite 1150
Tampa, FL 33602
813-223-0013

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Toronto, Ontario CANADA M5J 2N1

416-862-0705

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Vienna, VA 22182
703-506-2000

Waltham / Boston Suburb
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914-428-7303

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Local Service

How Can You Be Able To Choose Your Local Telephone Service?

For the first time in history, you can, or will soon be able to, choose your own local service provider just as you do your long distance carrier.* At the forefront of this revolution is MFS, one of the first nationwide, facilities-based companies to offer a complete range of communications services. Not only does your business benefit from competition with MFS' low rates, but our international fiber optic network and state-of-the-art switching technology give you the highest quality call connection, whether you're calling next door or around the world.

A Choice Of Solutions

MFS continues to establish new full-service locations throughout the country, as local and state regulations open new markets. Now your company can leverage enhanced features that used to be available only to Fortune 500 companies. A partial list includes:

Call Waiting notifies you of an incoming call while you're on an existing call and allows you to alternate between the two calls.

Call Hold lets you place an existing call on hold, then place another call or answer a waiting call.

Call Transfer allows you to transfer an incoming call to another number.

Call Forward & Blocking enables you to send incoming calls to another line or block them, according to location, time of day or day of week.

Speed Calling enables users to dial frequently called numbers easily, using a fast one or two digit code.

Conference Calling lets you connect up to six participants without an attendant's assistance.

DID/DOD stands for Direct Inward Dialing/Direct Outward Dialing and it allows outside callers to call any number within a company's system for a direct connection. It also allows you to transfer calls from any number within your system to an outside number.

Consolidated Statement

With MFS' full service, your local, long distance, toll free, calling cards, and voice mail usage all appears on one customized monthly invoice. Select from more than 20 possible management reports to help you review your calling patterns and allocate expenses.

It's Your Choice

With its focus on business customers, MFS delivers a level of service unavailable from traditional telephone companies. Choose MFS' local calling plans and experience the flexibility — and price savings — that are yours in this new era of choice.

MFS Intelenet Companies
One Company. Many Solutions.

- **Consolidated Invoice Integrates All Your MFS Services**
- **Dozens Of Enhanced Features**
- **Lines Available For Key Systems and PBXs**
- **Competitive Rates**

**Contact your MFS Sales Representative at
1-800-714-9000**

* Local services are not available in all areas. Features may vary by market.

MFS-552-01 12/95

**MFS INTELENET
COMPANIES**

CONFIDENTIAL

August 29, 1996

Ms. Kelly Fennell:

Pursuant to your request for competitive declarations from Custom Business accounts for basic local exchange services, I would like to share the following information regarding Standard Federal Bank:

- Customer Name: Standard Federal Bank
- Customer Locations: **313 NPANXX** = 222, 259, 261, 274, 283, 287, 342, 343, 366, 371, 372, 374, 381, 421, 425, 453, 455, 525, 527, 531, 538, 561, 563, 584, 591, 721, 747, 769, 821, 822, 846, 864, 875, 885, 921, 933, 937, 953, 961, 962 **810 NPANXX** = 229, 268, 286, 288, 293, 294, 296, 329, 333, 340, 347, 348, 349, 356, 357, 358, 359, 362, 363, 364, 375, 399, 420, 424, 433, 437, 469, 473, 476, 477, 478, 533, 544, 547, 552, 557, 566, 569, 573, 574, 585, 620, 624, 626, 637, 643, 644, 647, 649, 669, 674, 681, 682, 685, 689, 693, 695, 727, 731, 732, 733, 736, 740, 743, 752, 754, 756, 762, 765, 767, 771, 773, 774, 791, 794, 851, 852, 879, 887, 949, 967, 977, 978, 985, 987
- Competitor: MFS
- Services/Pricing Package Offered: Local Usage and Intralata Toll Dedicated Service = \$.04/minute and on a Switched Basis = \$.045/minute
- Who won: Customer is still reviewing

If I can be of further assistance, please do not hesitate to call me on 313 234-3633.

Sincerely,


Paul J. Smolak
Account Manager

cc: John Conway

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Sandy Barbosa
Account Manager

23500 Northwestern Hwy.
Room ELL 113

Southfield, MI 48075

Phone: 810/423-5215, Fax: 810/423-5313

September 9, 1996

Ms. Kelly Fennell
Ameritech Regulatory Dept.
444 Michigan Avenue
Room 1530
Detroit, MI 48226
Via Fax: 313/963-1978

RE: Competitive Declaration

Dear Kelly:

My customer, Absopure Water Company and Plastipak Packaging, Inc. in Plymouth, Michigan, has received competitive proposals from both TCG and MFS for Basic Local Exchange service. The customer quickly eliminated TCG from consideration because it would require the customer to take a number change. But they are very serious about MFS.

They have given me the following details regarding MFS' s proposal.

	MFS	Ameritech
Basic access lines	\$15.65 each	\$ 17.77 (centrex)
Local Calls(each)	\$0.0700	\$0.0842
IntraLATA & Zone	\$0.0575 switched	\$0.0900
(per minute) less than \$0.0500 dedicated		\$ didn't offer yet

The customer has several locations in the Plymouth Exchange area. Right now, these 4 locations are served by a Centrex, although the customer isn't using Centrex to do intercom calls between locations, due to PBX limitations. Their addresses are as follows:

Absopure Water & Plastipak Packaging (4 locs)	
8845 General Drive	8835 General Drive
1285 S. Mill Street	9135 General Court

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- continued -

Exchanges Affected:
Plymouth (313/455, 459, 451)

I have discussed with them all of the red flags that they should consider before making a decision to leave Ameritech. They are listening, but very serious about making the change. Absopure & Plastipak are both privately owned by the same family, however, each company does operate somewhat independently. Right now, it is the contact person at Absopure who is hot about going to MFS. I believe that he wants to be the first kid on the block to get the new service, and is somewhat naive about all of the implications of switching to a new exchange provider.

My contact person at Plastipak is more realistic, and understands the complexities of making such a large switch. He recognizes that dozens of things go wrong all the time with things that shouldn't have problems, like switching long distance carriers. He's been through those nightmares, and he sees this as being ever worse. For these reasons, he's on my side, but he is being made to look ineffectual and incompetent by his counterpart who wants to make the change.

Right now, I am filling out paperwork for a Custom Contract Request so that perhaps we can offer them a more attractive overall package. I don't think it is too late yet, but timing is critical.

If you can offer any assistance or information, I would appreciate it. Please call me if you need to discuss this information any further. I would ask that this information be kept **confidential**, so that it is not disclosed to the public.

Sincerely,



Sandra L. Barbosa
Account Manager

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Bobbe & Company :

PRICING

Usage Category	MFS Charges	Current
	One Year	Charges
Local / Zone	\$99.00	\$129.31
Overload	\$1.20	\$10.00
Interstate	\$17.00	\$32.00
Line Charges	\$106.00	\$123.00
Monthly Cost	\$ 224.00	\$ 224.31
Monthly Savings	\$ 70.31	N/A
Total Annual Savings	\$ 843.72	N/A
Number of Bills		2

46 % Long Distance Savings

24 % Local Savings

23 % Overall Savings

Total Solution Series 100™ Term Agreement

Terms and Conditions

MFS services and agreements are governed by the terms and conditions contained in MFS Intelenet Tariffs No. 3 and No. 4 on file with the Federal Communications Commission and applicable state tariffs. Tariffed rates and terms are subject to change by MFS or the appropriate regulatory agency. The following summarizes some of the terms and conditions contained in MFS's tariffs which are applicable to this Agreement:

Modifications to Agreement Terms -- Handwritten modifications to the standard terms and conditions contained in this Agreement shall not be valid unless such modifications are signed by MFS's Customer Contracts Administrator. The terms and conditions contained in this Agreement and applicable tariffs supersede all previous written and oral representations and/or agreements between the parties. This Agreement may be amended only by a writing signed by customer and MFS's Customer Contracts Administrator.

Installation Fees -- Customers executing MFS term plan agreements may be eligible for full or partial waiver of installation fees. Customers may be required to reimburse MFS for such waived fees in the event of early termination or breach (see Termination Liability).

Minimum Monthly Usage Commitment -- Service usage types that contribute toward the minimum monthly usage commitment are MFS Intelenet provided and invoiced: long distance (domestic interstate and intrastate) inbound and outbound service, international outbound, intraLATA, local service and calling card service. Charges that do not contribute to the minimum monthly usage commitment include non-recurring charges and monthly recurring charges such as line charges, access charges, installation charges, late payment penalties, taxes and other government-imposed surcharges. New MFS Intelenet customers have a 90-day ramp-up period after the initial installation to reach the minimum monthly usage commitment. Multiple locations can be aggregated to satisfy the minimum monthly usage commitment only if each location is specifically referenced herein or in addendum hereto.

Renewal -- This Agreement will be automatically renewed for successive terms equal in length to the customer's selected term unless customer notifies MFS Intelenet in writing more than 30 days prior to the end of the initial or renewal term. Terms and conditions contained herein shall be applicable to any renewal term.

Shortfall Fee -- In any given month (after the third full month following initial installation of service for new MFS Intelenet customers) where the customer's actual usage falls below the minimum monthly usage commitment, the customer agrees to pay a Shortfall Fee equal to the difference between the customer's actual usage and the minimum monthly usage commitment.

Termination Liability -- Except as stated below (Termination Without Liability), a customer who terminates the Agreement (or who is terminated by MFS due to the customer's material breach of the Agreement) prior to the end of the agreed term (whether initial or renewal), may be liable for any or all of the following termination charges:

1. **Base Termination Charge** -- an amount equal to the minimum monthly usage commitment multiplied by the number of months remaining on the initial or renewal term.
2. **Promotional Termination Charge** -- an amount equal to any promotional credit, discount, or fee waiver (if applicable) provided to the customer.

The termination liability is billed in one lump sum.

Termination Without Liability -- A customer may terminate this Agreement without liability under either of the following conditions:

1. Customer requests, and remains on, a new MFS Intelenet agreement with a term equal to or greater than the number of months remaining on the customer's existing term plan, and with a commitment level equal to or greater than the commitment level made in this agreement.
2. A new customer of MFS Intelenet (who was not receiving services through MFS Intelenet prior to the execution of this Agreement) provides written notification to MFS Intelenet, postmarked within 90 days of initial installation of service, to cancel the Agreement. The new customer is responsible for payment for services used through the date upon which service is terminated. Written notification must be sent to:

MFS Intelenet, Inc.
2678 Bishop Drive, Suite 200
San Ramon, CA 94583
ATTN: Term Plan Administrator

(Please include a photocopy of the first page of your most recent MFS invoice in all written notifications.)

FOR INTERNAL USE ONLY

ACS Account #(s) _____

CCI Account #(s) _____

Introducing MFS Intelenet – a True Alternative in Local and Long Distance Telecommunications Service.

MFS Communications Company is the largest competitor to the local phone companies for business customers in the United States. MFS has been in business serving communications intensive customers such as Bear Stearns, The American Stock Exchange, NASA, and the Federal Reserve with unparalleled levels of service and reliability.

MFS Intelenet, an operating company of MFS, was created to deliver this level of customer service to businesses like yours. MFS Intelenet can reduce or eliminate reliance on your local telephone company, long distance telephone company and equipment providers.

MFS utilizes a high speed fiber optic network in combination with advanced switching technology to deliver calls on the lowest cost route. These efficiencies provide up to

25% savings, or more in combined local and long distance charges.

MFS Intelenet is dedicated to serving only the business customer. We work to understand your business and to provide you with services and products that are tailored for your needs.

MFS Intelenet is Dedicated to Providing Solutions to Your Telecommunications Needs.*

MFS Intelenet is the only company that provides one stop shopping for all your telecommunications needs.

- **Local Service**
- **Domestic Long Distance**
- **International Long Distance**
- **800 Service**
- **Calling Card**
- **Voice Mail**
- **Conference Calling**
- **Management Reports**
- **Account Codes**

**Not all products and services available in all areas.*

